



**EYE LIGHTING INTERNATIONAL
OF NORTH AMERICA, INC.**
A SUBSIDIARY OF IWASAKI ELECTRIC CO., LTD.

July 18, 2008

To Whom It May Concern:

I am writing concerning my professional relationship with Mr. Russell Schutt, President of Progressive Executive Inc. As both the Manager of Human Resources of General Electric, and now as a Human Resources Consultant, I have had the opportunity to deal with numerous search agencies. The honor, commitment, and integrity Mr. Schutt brings to his professional dealings certainly, in my opinion, move him to the head of the group.

There are several competencies and leadership traits which quickly separate his organization from many others. Let me first discuss several competencies that stand out: He understands and is sensitive to each account's business and financial, needs results, measurements, strategies and objectives. He stays well informed of available, knowledgeable candidates. Additionally, he has an honest, believable, polished and professional style, good sense of humor, and a positive outlook that indicates he knows when to talk, when to listen.

The leadership traits that distinguish Mr. Schutt are both his business vision and personal drive for excellence. At all times he has created and communicated a clear customer-focused and growth-oriented strategy for each customer client, no matter the complexity of the search. He combines this vision with an aggressive intensity that demands excellence in all activities.

Sincerely,

E.R. Suttell
11360 Pine Acres Lane
Chesterland, OH 44026
440-729-0956

ERS:bw

9150 HENDRICKS RD., MENTOR, OHIO 44060
TEL: (440) 350-7000 FAX: (440) 350-7001
CUSTOMER SERVICE: (888) 665-2677 FAX: (800) 811-7395
EMAIL: sales@eyelighting.com Website: www.eyelighting.com
ISO 9001:2000 ISO 14001:2004 OHSAS 18001:1999 Certified
ISO 17025:2005 Accredited